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UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA  
SAN FRANCISCO DIVISION

UNITED STATES OF AMERICA )

CR No. 14-380 CRB

Plaintiff, )

UNITED STATES' MOTION TO QUASH RULE 17(C)  
SUBPOENA ISSUED TO DRUG ENFORCEMENT  
ADMINISTRATION

v. )

FEDEX CORPORATION, )  
FEDERAL EXPRESS CORPORATION, )  
(A/K/A FEDEX EXPRESS) )  
FEDEX CORPORATE SERVICES, INC., )

Hearing Date: February 20, 2015  
Hearing Time: 2:30 p.m.  
Court: Hon. Charles R. Breyer

Defendants. )

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## I. INTRODUCTION

Rather than make a reasonable discovery request, the defendants have issued a subpoena pursuant to Federal Rule of Criminal Procedure (“Rule”)<sup>1</sup> 17(c) to the Drug Enforcement Administration (“DEA”) that is overbroad and contradictory, seeks information prohibited by the rule itself, as well as Rule 16, violates the United States’ deliberative process privilege and work product protection, and as the Supreme Court and the Ninth Circuit have held, plainly violates the limitations imposed on Rule 17(c) subpoenas.<sup>2</sup> Because the defendants are using Rule 17(c) to engage in discovery and to conduct an improper fishing expedition for inadmissible evidence, the subpoena should be quashed. At the same time, the United States, in an effort to provide the defendants with any and all discovery to which they are entitled, has asked the DEA to gather some of the materials that the defendants seek. Thus, one of the main requirements for issuance of a Rule 17(c) subpoena – that the materials not be available through other means using the exercise of due diligence – has not been met.

Rule 17(h) precludes the use of a Rule 17(c) subpoena to obtain statements of potential witnesses, yet virtually every request in the subpoena demands precisely this information. Similarly, Rule 16(a)(2) precludes the discovery of government investigative documents. Although Rule 17(c) cannot be used to conduct an end-run around the limitations imposed on criminal discovery by Rule 16, the subpoena demands production of entire investigative files. Similarly, the deliberative process, law enforcement, work product, and attorney-client privileges impose prudential limitations on the materials an agency is required to disclose, yet the subpoena demands production of all materials underlying a wide variety of the DEA’s enforcement decisions. Likewise, the Supreme Court has concluded that a Rule 17(c) subpoena is limited to obtaining specific, relevant, and admissible evidence that is not obtainable by other means, yet the subpoena demands broad swaths of materials that are the hallmark of the fishing expedition the Supreme Court has forbidden.

Nevertheless, the United States construes the subpoena as a further discovery request and is taking reasonable steps to produce additional materials that have not already been provided to the

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<sup>1</sup> All reference to “rule” or “rules” herein are to the Federal Rules of Criminal Procedure.

<sup>2</sup> For the Court’s convenience the subpoena is attached hereto as Appendix A.

defendants. The United States has attempted to meet and confer with defense counsel twice in an effort to narrow the subpoena's requests. However, the defendants have declined to modify the subpoena in any reasonable respect. Therefore, the United States has no choice but to file this motion to quash the improper and illegal subpoena in its entirety.

## II. BACKGROUND

### A. **Production of Discovery**

The Court entered a protective order in this matter on or about July 24, 2014. Clerk's Record 17. Since that time, the United States has produced to the defendants more than 1.14 terabytes of data, comprising more than 2 million separate files, accompanied by a 22-page detailed discovery guide containing over 600 entries identifying the types of records produced and the conspiracy or issue to which they are most relevant. Declaration of AUSA Ault ("Ault Decl.") ¶¶ 3-5. While federal rules, statutes, and principles limit the materials the United States is responsible for producing to only those within the custody and control of the investigating agents, the United States has made considerable efforts to locate and obtain information from a variety of federal agencies, U.S. Attorney's Offices, state and local agencies, and other entities that are not part of the investigating team. In summary, the United States has contacted at least 6 U.S Attorney's Offices and obtained documents from investigations conducted in over 20 states. Ault Decl. ¶ 7. The United States has also contacted more than 16 DEA offices, as well as DEA headquarters, regarding over 13 Internet pharmacy investigations, including those of RxNetwork and Superior Drugs, and obtained case files, attorney files, discovery, and trial materials, all of which have been reviewed for non-discoverable material (such as attorney work product and privileged information) with the resulting items produced to the defense. *Id.*

In particular, the investigating agents have contacted each DEA and FDA representative (more than 30 in all) who they are aware had a substantive<sup>3</sup> meeting or communication with a FedEx employee regarding Internet pharmacies and have collected materials regarding those meetings or communications. Ault Decl. ¶ 8. In addition, e-mail requests have been sent to more than 100 DEA

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<sup>3</sup> A substantive meeting or communication is one involving a subject other than the routine issuance of a subpoena for shipping records.

agents involved in Internet pharmacy investigations requesting information about substantive communications or meetings with FedEx employees. Ault Decl. ¶ 8. Discoverable information from the resulting responses has been turned over to the defense. Ault Decl. ¶ 8.

#### **B. Additional Production**

In addition to the materials already provided, the United States is also undertaking the following, in a reasonable effort to provide the defendants with documents they have requested:

- DEA employees identified in the subpoena as potentially having substantive communications with FedEx representatives are being asked to search their records again for documents regarding substantive communications and meetings with FedEx concerning Internet pharmacies. The United States has already contacted a number of these individuals and has provided documents regarding their substantive communications and meetings with FedEx in discovery. Any additional documents that are discovered will be reviewed for material not subject to production (*i.e.* attorney work product, attorney-client privileged material, documents reflecting the agency's deliberative process, etc.), and the remaining materials will be produced. Although a number of the identified employees have retired or left the DEA, the United States will make reasonable efforts to determine if any documents regarding relevant communications they may have had can be located. Ault Decl. ¶ 9a.<sup>4</sup>
- All DEA employees are being asked whether they had substantive communications or meetings with any FedEx employee regarding the subject of Internet pharmacies or a particular Internet pharmacy. Any employees who have had such communications or meetings are being asked to search their records for documents regarding such communications or meetings. Ault Decl. ¶ 9b.
- Any DEA registrations for the individuals and entities identified in the subpoena's

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<sup>4</sup> By agreeing to produce the categories of documents outlined in this motion, the United States is not conceding that the defendants are entitled to these materials under Rule 16, *Brady*, the Jencks Act (18 U.S.C. § 3500) or any other rule, statute or principle, and the United States is not agreeing to expand its legal responsibility for locating and producing materials beyond that imposed by the Constitution and federal law.

Request 1s that have not already been produced will be provided. Ault Decl. ¶ 9c. As discussed further below, many of the individuals and entities identified in Request 1s are not subject to registration by the DEA.

#### C. Meet and Confer

The United States has twice met and conferred with defense counsel in an attempt to narrow the breadth of the subpoena. Ault Decl. ¶ 10. Both times, the defendants declined to modify any of the subpoena's requests or definitions. *Id.* The sole concession made by the defendants was to agree that, while the subpoena requires the DEA to search for records in every office in the world, the DEA need not search an office where it affirmatively knows no records may be found. *Id.* In every other respect, the defendants declined to narrow the requests or even agree to a reasonable methodology by which a search for records may be conducted (*i.e.* by identifying custodians and search terms for electronic records). *Id.*

### III. DISCUSSION

#### A. The United States Has Standing to Bring This Motion

The United States has standing to bring this motion because the United States Attorney has been specifically tasked by regulation with responding to subpoenas issued to the DEA and raising objections to them in court. 28 C.F.R. § 16.24. Moreover, a party to a criminal case “has standing to move to quash a subpoena addressed to another if the subpoena infringes upon the movant’s legitimate interests.” *United States v. Raineri*, 670 F.2d 702, 712 (7th Cir. 1982) (citing *In re Grand Jury*, 619 F.2d 1022, 1027 (3d Cir. 1980)). The United States has standing to move to quash a defendant’s subpoena based “upon its interest in preventing undue lengthening of the trial, undue harassment of its witness, and prejudicial overemphasis on [the witness’s] credibility.” *Raineri*, 670 F.2d at 712. In this case, the United States has standing to submit this motion to quash the defendants’ subpoena due to the government’s interest in protecting the DEA against harassment and undue and unnecessary expense.

Furthermore, the defendants must show that they cannot obtain the items listed in the attachment to their 17(c) subpoena through other means. However, the United States’ records show that many of these materials have been produced to the defendants, and others were offered to the defendants upon



reasonable request. The United States' production of discovery is not an issue that the DEA is in a position to address. Accordingly, fundamental fairness requires that the party with the knowledge and ability to argue against some of the defendants' claims be heard.

**B. The Subpoena Demands Production of Statements of Potential Witnesses That Are Expressly Prohibited from Disclosure by Rule 17.**

The subpoena's first request demands production of a variety of "communications" between FedEx and DEA personnel. However, Rule 17 itself precludes the use of a Rule 17(c) subpoena to obtain witness statements: "No party may subpoena a statement of a witness or of a prospective witness under this rule. Rule 26.2 governs the production of the statement." Fed.R.Crim.P. 17(h). Nevertheless, the subpoena first requests: "[a]ll documents and records that constitute, record or discuss any communication or meeting between any employee, agent or representative of the DEA . . . and any employee, agent or representative of . . . FedEx in which the participants discussed online pharmacies in general or any individual online pharmacy or pharmacies." The participants in these communications and meetings are prospective government witnesses on the subject of those meetings and communications. Thus, any "statement," as defined by Rule 26.2(f)<sup>5</sup> cannot be obtained by a Rule 17(c) subpoena. Fed.R.Crim.P. 17(h); *cf. United States v. Cuthbertson*, 651 F.2d 189, 195 (3d Cir. 1981) (statements of witness not subject to production until after witness has testified). Such materials would include letters or e-mails drafted by the prospective witness and reports created or adopted by the prospective witness, all of which are beyond the reach of a Rule 17(c) subpoena. *See United States v. Mendinueta-Ibarro*, 956 F.Supp.2d 511, 514 (S.D.N.Y. 2013) (witness statements cannot be subpoenaed prior to trial).

For example,<sup>6</sup> Request 1b encompasses "correspondence and communications involving

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<sup>5</sup> Rule 26.2 defines a statement as "a written statement that the witness makes and signs, or otherwise adopts or approves . . . a substantially verbatim, contemporaneously recorded recital of the witness's oral statement that is contained in any recording or any transcription of a recording; or the witness's statement to a grand jury, however taken or recorded, or a transcription of such a statement."

<sup>6</sup> The United States is moving to quash the subpoena in its entirety on each of the bases discussed herein. References to requests and sub-requests are made for illustrative purposes, and the failure to specify a particular request or sub-request in relation to any particular ground for this motion is not intended to waive the United States' intent to move to quash each and every request and sub-request on each ground raised in this motion.

Elizabeth Willis, Chief of the Drug Operations Section of DEA's Office of Diversion Control, concerning FedEx." An e-mail drafted by Ms. Willis to a FedEx employee would be encompassed by this request. However, the e-mail would constitute Ms. Willis's statement as it is "a written statement that the witness makes and signs." Fed.R.Crim.P. 26.2(f)(1). Because Ms. Willis is a prospective witness who may be called to testify regarding conversations she had with FedEx employees, and the e-mail would constitute a "statement" made by her concerning the subject matter of her testimony, Rule 17(h) precludes the use of a Rule 17(c) subpoena to obtain this e-mail. Likewise, a signed report drafted by Ms. Willis documenting any conversations she may have had with FedEx employees would also constitute her "statement" regarding those events. That report would also be barred from production under Rule 17(h).

The demand for production of potential witness statements is repeated throughout the subparts of Requests 1 and 2, which repeatedly call for "all records constituting or relating to communications" concerning various meetings, events, telephone calls, conversations, individuals, and entities. As discussed in more detail below, once the statements themselves are excised from these requests, as they must be under Rule 17(h), the remaining materials demanded have no evidentiary value because they constitute inadmissible hearsay. Therefore, each of these requests must be quashed in their entirety.

**C. The Subpoena Demands Production of Records Relating to Internal Agency Deliberations That Are Protected by the Deliberative Process Privilege and Work Product Protection.**

The subpoena contains another fatal flaw because it demands production of documents concerning the DEA's internal deliberations and decisions. Not only are the DEA's internal deliberations not admissible or relevant to any possible defense, they are protected from production by the deliberative process privilege. *See United States v. Reyes*, 239 F.R.D. 591, 598 (N.D. Cal. 2006) (Breyer, J.) ("[A] Rule 17(c) subpoena should be quashed or modified if it calls for privileged matter.") (quotation omitted); *see also United States v. Fernandez*, 231 F.3d 1240, 1246 (9th Cir. 2000) (deliberative process privilege protects predecisional deliberative materials). Therefore, the subpoena must be quashed in its entirety, including the following specific sub-parts:

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Request 1q	“all records relating to any <i>effort</i> by any DEA agent to <i>investigate</i> possible criminal or civil liability by common carriers for the shipment of online pharmaceutical packages, and all records relating to any <i>conclusion</i> whether such liability could be established . . .”
Request 2a	“all records relating to the DEA’s <i>decision</i> whether to register the person or entity”
Request 2b	“all records relating to the DEA’s <i>decision</i> whether to renew the person’s or entity’s registration”
Request 2e	“all records relating to . . . <i>the application of any administrative code</i> to the person or entity’s registration, . . . all records, correspondence, notes and memoranda related to the DEA’s <i>decision</i> whether or not to take such civil, regulatory or administrative <i>actions</i> ”
Request 2i	“all records relating to any <i>action</i> , correspondence or <i>decision</i> taken as a result of the DEA Miami Field Division Diversion Group’s December 11 2006 request” concerning Superior drugs

(emphasis added).

Compliance with the subpoena would require the DEA to disclose documents related to its internal decision-making processes, including the legal bases for its decisions, resource allocation issues, and discussions of impacts on other investigations or prosecutions. However, the deliberative process privilege protects materials that are “(1) ‘predecisional’ or ‘antecedent to the adoption of agency policy’ and (2) ‘deliberative,’ meaning ‘it must actually be related to the process by which policies are formulated.’” *Fernandez*, 231 F.3d at 1246 (quoting *National Wildlife Fed’n v. United States Forest Serv.*, 861 F.2d 1141, 1117 (9<sup>th</sup> Cir. 1988)). The privilege exists because it “encourages forthright and candid discussions of ideas and, therefore, improves the decisionmaking process.” *Fernandez*, 231 F.3d at 1246. To the extent that facts and evidence which are not independently protected by the privilege are “so interwoven with the deliberative material that it is not severable,” such material is also protected. *Id.*

The deliberative process privilege applies to materials prepared prior to decisions in criminal, as well as civil and regulatory matters. *Id.* at 1247 (privilege applied to death penalty evaluation form and prosecution memorandum); *see also United States v. Zingsheim*, 384 F.3d 867, 871-72 (7<sup>th</sup> Cir. 2004) (privilege applied to internal government documents concerning rationales for motions for downward

1 departures under U.S.S.G. § 5K1.1). Thus, the internal deliberations that underlie the ultimate decisions  
 2 identified in the subpoena are protected by the agency's deliberative process privilege and cannot be  
 3 ordered disclosed. *Fernandez*, 231 F.3d at 1247 (vacating district court's order requiring prosecution to  
 4 disclose materials protected by the deliberative process privilege).

5 Moreover, to the extent that agency attorneys participated in these decisions, their documents  
 6 would be protected by the work product privilege and their communications with agents by the attorney-  
 7 client privilege. *Id.* (same for materials protected by work product protection); *see also Zingsheim*, 384  
 8 F.3d at 872 (work product protection and attorney-client privilege apply to discussions between  
 9 prosecutors and investigating agents). Such materials also cannot be subpoenaed by the defendants.  
 10 *Fernandez*, 231 F.3d at 1247. Any exculpatory information in these documents will be or has been  
 11 produced to the defense pursuant to *Brady v. Maryland*, 373 U.S. 83 (1963).

12 **D. The Subpoena Demands Production of Entire Investigative Files Which Are Not Subject to**  
 13 **Discovery Under Rule 16(a)(2) and the Law Enforcement Privilege**

14 While on its face, Request 1 appears to be limited to all communications or meetings between  
 15 DEA and FedEx representatives "in which the participants discussed online pharmacies in general or  
 16 any individual online pharmacy or pharmacies," subparts of the request are not so limited. Of particular  
 17 concern is Request 1q, which demands "all records relating to any effort by any DEA agent to  
 18 investigate possible criminal or civil liability by common carriers for the shipment of online  
 19 pharmaceutical packages, and all records relating to any conclusion whether such liability could be  
 20 established . . ." This request would require not just the production of the entire investigatory file in this  
 21 matter (in and of itself problematic for the reasons set forth below), but of all materials related to the  
 22 investigation of any other common carrier. As discussed further below, this request is not limited to the  
 23 specific, relevant, and admissible evidence required by Rule 17.

24 Moreover, Rule 16(a)(2) provides that "reports, memoranda, or other internal government  
 25 documents made by [a] government agent in connection with investigating or prosecuting the case" are  
 26 not subject to discovery. Rule 17 may not be used as a discovery device to circumvent the limits placed  
 27 on criminal discovery by Rule 16. *Bowman Dairy Co. v. United States*, 341 U.S. 214, 220 (1951) ("It  
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was not intended by Rule 16 to give a limited right of discovery, and then by Rule 17 to give a right of discovery in the broadest terms.”). However, the defendants’ subpoena requests broad swaths of “reports, memoranda or other internal government documents” that are protected from discovery by Rule 16(a)(2). *See United States v. Fort*, 472 F.3d 1106, 1119 (9<sup>th</sup> Cir. 2007) (Rule 16(a)(2) exempts reports created by federal agents from disclosure); *United States v. Cadet*, 727 F.2d 1453, 1469 (9<sup>th</sup> Cir. 1984) (district court abused its discretion in ordering prosecution “to produce statements of prospective witnesses whom the government subsequently decides not to call at trial”). Because Rule 16(a)(2) prohibits the discovery of these materials, Rule 17 cannot be used to obtain them. *Bowman Dairy*, 341 U.S. at 220 (“Rule 17(c) was not intended to provide an additional means of discovery.”); *see also Mendinueta-Ibarro*, 956 F.Supp.2d at 514 (Rule 16(a)(2) “protects from subpoena any reports made by government agents during the course of an investigation or prosecution”); *United States v. Cherry*, 876 F.Supp. 547, 549 (S.D.N.Y. 1995) (Rule 17(c) subpoena must be quashed where it seeks “to reach the sort of documents that have traditionally been held to be barred from disclosure by Rule 16(a)(2)”).

Other examples of requests that similarly demand entire investigative files include:

Request 1L	“all records relating to any investigation of Creative Pharmacy conducted by the DEA Dallas Field Division”
Request 2d	“the contents of all criminal or regulatory investigative files related to the person or entity [identified in Request 1s]”
Request 2e	“All records relating to any civil, regulatory or administrative action considered or taken by the DEA against the person or entity [identified in Request 1s]”
Request 2g	“All records documenting or relating to visits or meeting between DEA personnel and the person or entity [identified in Request 1s], including but not limited to records of DEA inspections of pharmacies”
Request 2h	“Any record of any Suspicious Order Report relating to the person or entity [identified in Request 1s]”
Request 2i	“All records relating to any action, correspondence or decision taken as a result of [a DEA request for an Immediate Suspension of Superior Drugs’ DEA registration]”

Such files are also protected from subpoena by the law enforcement privilege. *See In re Dept. of Investigation of the City of N.Y.*, 856 F.2d 481, 483-84 (2d Cir. 1988) (holding that materials protected

by law enforcement privilege cannot be obtained by Rule 17(c) subpoena). That privilege exists “to prevent disclosure of law enforcement techniques and procedures, to preserve the confidentiality of sources, to protect witness and law enforcement personnel, to safeguard the privacy of individuals involved in an investigation, and otherwise to prevent interference with an investigation.” *Id.* at 484. The defendants’ demand for the entirety of the DEA’s files regarding its investigations, such as those of the 56 persons and entities identified in Request 1s, invades precisely the interests that the law enforcement privilege and Rule 16(a)(2) were designed to protect. Moreover, the defendants’ desire to fish through the DEA’s records for any conceivable information that may assist a potential defense is not a valid rationale for issuing a Rule 17(c) subpoena. *See Reyes*, 239 F.R.D. at 606 (“A specific theory of defense, however, is not the same thing as a request for specific information.”)

**E. The Subpoena Is Not Limited to Requesting Specific, Relevant, Admissible Documents That Are Not Available By Other Means, But Is a Broad Discovery Request Prohibited by Rule 17(c).**

Rule 17(c) allows a criminal defendant to subpoena documents from third parties before trial. Unlike in civil litigation, however, this right is strictly limited and “was not intended to provide a means of discovery for criminal cases.” *United States v. Nixon*, 418 U.S. 683, 698 (1974); *see also United States v. Reed*, 726 F.2d 570, 577 (9th Cir. 1984) (“Rule 17(c) was not intended as a discovery device.”). Specifically addressing subpoenas requiring production before trial, the *Nixon* Court ruled that the movant must generally make the following showings:

- (1) the documents are evidentiary and relevant;
- (2) they are not otherwise procurable reasonably in advance of trial by exercise of due diligence;
- (3) the party cannot properly prepare for trial without production and inspection in advance of trial and that the failure to obtain such inspection may tend unreasonably to delay the trial; and
- (4) the application is made in good faith and is not intended as a general “fishing expedition.”

*Nixon*, 418 U.S. at 699-700.

Thus, the Supreme Court has held that a party seeking to enforce a Rule 17 subpoena “must clear three hurdles: (1) relevancy; (2) admissibility; (3) specificity.” *Id.* at 700. In addition, the subpoenaing party must show that the documents are not obtainable by “other means.” *Id.* Thus, the subpoenaing party has the burden of demonstrating “that the application is made in good faith and is not intended as a general ‘fishing expedition.’” *Nixon*, 418 U.S. at 699-700; *see also United States v. Layton*, 90 F.R.D. 514, 516 (N.D. Cal. 1981).

The requirement that a party seeking to enforce a Rule 17 subpoena show that the subpoena seeks specific materials precludes the use of broad catch-all document requests. Indeed, “[a] subpoena signals a fishing expedition when it calls for ‘[a]ny materials’ regarding a particular subject.” *United States v. Zavala-Tapia*, 2010 WL 5330506, at \*1 (E.D. Cal. 2010); *see also United States v. Eden*, 659 F.2d 1376, 1381 (9th Cir. 1981) (affirming trial court’s quashing of subpoena requesting production of “any and all documents”); *Reyes*, 239 F.R.D. at 606 (“Where . . . a defendant requests any and all information related to a particular policy or procedure, courts have rejected such requests as an abuse of Rule 17(c).”); *United States v. Shinderman*, 232 F.R.D. 147, 152 (D. Me. 2005) (“Use of terms such as ‘any and all documents’ or ‘including, but not limited to’ indicates a fishing expedition” and is improper).

A request that is sufficiently specific must also satisfy the relevance and admissibility requirements. It is not enough for the proponent to argue that the requested documents could contain information that turns out to be relevant and admissible. *See United States v. Hang*, 75 F.3d 1275, 1283 (8th Cir. 1996) (holding that subpoena’s “broad request [for documents] exemplified [the proponent’s] ‘mere hope’ that the desired documents would produce favorable evidence, and a Rule 17(c) subpoena cannot properly be issued upon a ‘mere hope.’”); *United States v. RW Prof’l Leasing Servs. Corp.*, 228 F.R.D. 158, 162 (E.D.N.Y. 2005) (“In order to meet its burden, the proponent has to show that the documents sought are both relevant and admissible at the time of the attempted procurement. The fact that they are potentially relevant or may be admissible is not sufficient.”). If the materials are not admissible, they may not be obtained by a Rule 17(c) subpoena as a matter of law. *See Cuthbertson*, 651 F.2d at 195; *see also Reyes*, 239 F.R.D. at 597 (citing Fed. Prac. & Proc. for proposition that “Rule



17(c) was not intended as a discovery device” and observation that rule “is limited to evidentiary materials”).

Impeachment evidence generally does not meet the admissibility test and may not be the sole support for a party’s demand. *Nixon*, 418 U.S. at 701; *United States v. Fields*, 663 F.2d 880, 881 (9<sup>th</sup> Cir. 1981) (defendant must show that the documents have an evidentiary use aside from mere impeachment). The burden of proving relevance and admissibility is on the proponent of the subpoena. *Eden*, 659 F.2d at 1381.

If a subpoena meets these requirements, the proponent must show that the documents sought “are not otherwise procurable reasonably in advance of trial by exercise of due diligence.” *Nixon*, 418 U.S. at 699. Thus, a defendant may not properly subpoena documents that can be obtained from the prosecution or that are already in the defendant’s own possession. *See Eden*, 659 F.2d at 1381 (affirming order quashing subpoena when materials were otherwise obtainable through exercise of reasonable diligence); *RW Prof'l Leasing Servs. Corp.*, 228 F.R.D. at 163-64 (unreasonable and unnecessary to have subpoena recipient conduct “massive search for countless documents, at great expense” to re-produce documents already given to the defendant in another action, or to produce materials or information in the possession of the government; instead defendant must first look through its civil and criminal discovery to find the documents sought, and obtain documents from the government “in the usual manner”).

Rule 17 provides that this Court may quash or modify a subpoena where compliance would be “unreasonable or oppressive.” Fed.R.Crim.P. 17(c)(2); *United States v. Bergeson*, 425 F.3d 1221, 1224 (9<sup>th</sup> Cir. 2005).<sup>7</sup> As set forth in more detail below, the defendants’ subpoena does not satisfy any of the four *Nixon* factors set out above and is unreasonable and oppressive. Therefore, it must be quashed.

#### 1. Specificity

The subpoena is the type of broad discovery device for which Rule 17(c) cannot be used. Rather, Rule 17(c) may be used only to request specific documents that the defendant has reason to

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<sup>7</sup> That decision will be reviewed on appeal for abuse of discretion. *See Bergeson*, 425 F.3d at 1224 (“We review orders quashing subpoenas under Rule 17(c)(2) for abuse of discretion.”).



1 believe exist and that are themselves admissible evidence. Rule 17(c) may not be used to require that  
2 the DEA engage in an agency-wide scavenger hunt for documents that may potentially lead to relevant  
3 and admissible evidence. However, this is precisely what the subpoena demands.

4 First, the subpoena contains a 13-line definition of the terms “documents” and “records” and  
5 uses the terms “all records constituting or relating to” in virtually every request. These terms include  
6 such vaguely-defined items as “papers,” “computer facilitated or transmitted materials,” “electronically  
7 stored information,” “information in any computer database,” “printouts,” “checks,” “receipts,” and the  
8 catch-all phrase “any other written, recorded or memorialized material of any nature whatsoever.” Such  
9 a broad definition does not even attempt to limit the materials sought to admissible evidence, but rather  
10 is a hallmark of the fishing expedition common to civil cases that the Supreme Court expressly held  
11 could not be conducted using Rule 17(c). Rather than requesting a “discrete set of existing written  
12 materials,” *Reyes*, 239 F.R.D. at 599, the subpoena casts a wide net for any item conceivably ever  
13 created by a DEA employee involving a wide range of topics, investigations, persons, and entities. Such  
14 a broad demand does not meet the specificity requirement of Rule 17.

15 Second, the subpoena’s demand that the DEA search and produce records from “any local,  
16 branch or other office of the DEA,” encompasses literally every DEA office on the planet, and is the  
17 exact opposite of the specificity required by Rule 17(c).<sup>8</sup>

18 Third, the subpoena requests “all records created since January 1, 2000.” Demanding a general  
19 search of all records for a 15-year time period defies any definition of the term “specific.” *See Reyes*,  
20 239 F.R.D. at 604-606 (subpoena not sufficiently specific where it compelled production of “any and all  
21 information related to stock options issued between 1994 and 1999 by a multi-million dollar company  
22 with thousands of employees”).

23 Fourth, the subpoena’s repeated use of terms such as “all records,” “constitute, record or  
24 discuss,” and “relating to,” broadens its reach beyond the specificity required for a proper Rule 17(c)  
25 subpoena. As this Court has observed, “[a] demand for ‘any and all documents relating to several  
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27 <sup>8</sup> The DEA currently has over 300 offices worldwide. *See* [http://www.dea.gov/about/](http://www.dea.gov/about/Domesticoffices.shtml)  
28 [Domesticoffices.shtml](http://www.dea.gov/about/Domesticoffices.shtml).

categories of subject matter . . . , rather than specific evidentiary items,’ suggests that the subpoena’s proponent ‘seeks to obtain information helpful to the defense by examining large quantities of documents, rather than to use Rule 17 for its intended purpose – to secure the production for a court proceeding of specific admissible evidence.’” *Reyes*, 239 F.R.D. at 606 (quoting *United States v. Louis*, 2005 WL 180885 at \*5 (S.D.N.Y. 2005)); *see also Mendinueta-Ibarro*, 956 F.Supp.2d at 513 (subpoenas seeking “any and all” materials “justify the inference that the defense is engaging in the type of ‘fishing expedition’ prohibited by *Nixon*”).

For example, the subpoena demands “all documents and records that relate to . . . [a] meeting that occurred on or about May 13, 2002 during which the participants discussed the topic of online pharmacies. . . .” Taken together with the other language in the subpoena, this request requires that the DEA search the files and records of every employee, in every office, on the entire planet, for a 15-year period for any materials related to this meeting.<sup>9</sup> This is not a request for specific items of admissible evidence, but a broad discovery request calling for precisely the type of “fishing expedition” prohibited by Rule 17. *See Mendinueta-Ibarro*, 956 F.Supp.2d at 513 (“In order to avoid speculation that the moving party is using Rule 17(c) to circumvent normal discovery requirements, the party’s Rule 17(c) subpoena must be able to reasonably specify the information contained or believed to be contained in the document sought rather than merely hope that something useful will turn up.”) (internal quotations omitted).

Similarly, Request 2 demands production of a variety of DEA files and internal documents concerning administrative records, investigations and regulatory actions involving 56 identified “persons” and “entities.” The DEA issues registrations to a limited category of persons and entities, including physicians and pharmacies, but not pharmacists or pharmacy owners.<sup>10</sup> However, the list of

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<sup>9</sup> As discussed above, the United States met and conferred with defense counsel twice in an effort to narrow the reach of the subpoena. The defendants were unwilling to make any concessions regarding the time period of the search, or the definition of records sought, and were only willing to limit the worldwide reach of the subpoena to the extent that the DEA affirmatively knows that a particular office contains no responsive records.

<sup>10</sup> The DEA also issues registrations to a number of entities not at issue here, such as manufacturers, distributors, importers, exporters, researchers, hospitals, clinics, narcotics treatment programs, and chemical analysts. 21 C.F.R. § 1301.13.

56 persons and entities includes no physicians and over 35 entities that are not pharmacies. Therefore, the request has made no attempt to limit itself to specific documents that are likely to exist, but, rather seeks records for over 35 entities for which the DEA does not even issue registrations.

In addition to these general objections to the lack of specificity in any of the requests, a number of the requests call for the production of entire investigative files and broad swaths of other information:

Request 1L	“all records relating to any investigation of Creative Pharmacy conducted by the DEA Dallas Field Division”
Request 1q	“all records relating to any effort by any DEA agent to investigate possible criminal or civil liability by common carriers for the shipment of online pharmaceutical packages, and all records relating to any conclusion whether such liability could be established . . .”
Request 1r	“all records related to a DEA-sponsored Pharmaceutical Industry Conference held in September 2007 in Houston, TX . . .”
Request 2c	“The content of the DEA’s Controlled Substances Act file related to [the 56 persons and entities identifies in Request 1s]”
Request 2d	“the contents of all criminal or regulatory investigative files related to [the 56 persons and entities identifies in Request 1s]”
Request 2e	“all records relating to any civil, regulatory or administrative action considered or taken by the DEA against [the 56 persons and entities identifies in Request 1s]”

These overbroad requests appear to demand production of literally every document or record in the DEA’s possession regarding these matters and fall far short of the specificity necessary for a Rule 17(c) subpoena to be enforceable. *See Reed*, 726 F.2d at 577 (subpoena that “did not request specific documents, but sought entire arson investigation files” did not meet requirements of specificity and admissibility). Where a subpoena, such as this one, is not “tailored to obtain specific documents,” but “adopts a particular theory of defense and then casts a wide net with the goal of reeling in something to support it,” the requirements of Rule 17(c) are not satisfied, and the subpoena must be quashed. *Reyes*, 239 F.R.D at 606.

## 2. Admissibility

The subpoena also does not even attempt to limit itself to admissible evidence. First, while the superseding indictment charges conduct ending in 2010, the subpoena demands production of all records

1 created up to the present. The subpoena, therefore, demands the production of materials created 5 years  
2 after the time period alleged in the indictment. The admissibility of such materials is dubious at best and  
3 cannot be established with the certainty necessary to comply with Rule 17. *See RW Prof'l Leasing*  
4 *Servs. Corp.*, 228 F.R.D. at 162 (documents must be both relevant and admissible at the time subpoena  
5 is issued); *see also Cuthbertson*, 651 F.2d at 195 (quashing Rule 17(c) subpoena where requested  
6 witness statements were not admissible at the time they were subpoenaed).

7 Second, the subpoena's broad definition of "documents" and "records" to encompass "any other  
8 written, recorded, or memorialized material of any nature whatsoever," and its repeated use of the terms  
9 "all documents and records that constitute, record or discuss" does not make any attempt to limit the  
10 subpoena to admissible evidence as required by *Nixon*. *See Reyes*, 239 F.R.D. at 597 (noting that in  
11 *Bowman Dairy* the Supreme Court "quashed an expansive 'catch-all provision' in the subpoena that was  
12 'not intended to produce evidentiary materials' but served 'merely [as] a fishing expedition to see what  
13 may turn up'" (quoting *Bowman Dairy*, 341 U.S. at 221). Rather, virtually every document and record  
14 requested by the subpoena would constitute inadmissible hearsay.

15 For example, Request 1L requires the production of all reports concerning any surveillance  
16 conducted by any agent in the DEA Dallas Field Division regarding the investigation of Creative  
17 Pharmacy. However, such surveillance reports do not constitute admissible evidence. At most, the  
18 reports could be used to impeach the agents if they testified; however, Rule 17(c) cannot be used to  
19 obtain impeachment material, and, to the extent that the reports constitute statements of potential  
20 witnesses, they are protected from production by Rule 17(h). *See Fields*, 663 F.2d at 881 (impeachment  
21 is "generally insufficient to justify the pretrial production of documents"). Similarly, to the extent that  
22 the subpoena demands "summaries, notes and memoranda related to the interviews of" other  
23 individuals, it requests "only hearsay" and must be quashed. *Reyes*, 239 F.R.D. at 600; *see also*  
24 *Cuthbertson*, 651 F.2d at 195 (quashing subpoena for witness statements that were "simply hearsay"  
25 until witness testified inconsistently with them at trial).

26 In addition to these general concerns regarding all of the requests, Requests 1q, 2a, 2b, 2e, and  
27 2i, are particularly troubling. These requests demand documents concerning DEA's decisions, including  
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1 “whether to register the person or entity,” “whether to renew the person’s or entity’s registration,”  
2 “whether or not to take [proposed] civil, regulatory or administrative actions.” As discussed above,  
3 these requests explicitly ask for materials concerning DEA policy decisions which are neither admissible  
4 as non-impeachment evidence nor discoverable in any form because they are protected by the  
5 deliberative process privilege. *See Reyes*, 239 F.R.D. at 600 (“[T]he second-hand reflections, findings,  
6 and conclusions of investigating attorneys would not themselves become evidence at trial to prove the  
7 truth of the matters they assert.”).

8       Only if Request 1 is limited to communications and correspondence between the DEA  
9 representatives identified in the various subparts and FedEx employees can that request be construed as  
10 requesting specific admissible evidence. All the other materials requested appear to be inadmissible  
11 hearsay. *See Reyes*, 239 F.R.D. at 600 (records of what investigating attorneys told government about  
12 what witnesses said is “hearsay-upon-hearsay” that cannot be obtained through a Rule 17(c) subpoena).  
13 Similarly, the only admissible evidence demanded in Request 2 are the registrations identified in  
14 Request 2a, which may be admissible as public records under Federal Rule of Evidence 803(8).  
15 However, the statements called for by Request 1 are expressly precluded from the reach of Rule 17(c) by  
16 Rule 17(h), and the registrations demanded in Request 2a have already been provided or will be  
17 produced. Therefore, as discussed below, because they are available by other means, the subpoena to  
18 obtain them must be quashed.

19       3.     Relevancy

20       The subpoena also requests a wide variety of materials that are not relevant to any possible  
21 defense except as potential impeachment material, a purpose for which a Rule 17(c) subpoena cannot be  
22 issued. For example, Requests 1a, 1c, 1g-i, 1g-ii, 1g-v, 1g-vi, 1i-i, 1i-iii, 1r, and 2g demand production  
23 of “all records that relate to” a series of meetings or suspected meetings involving DEA personnel.  
24 Because the term “records” is broadly defined to include any material, including specifically “checks”  
25 and “receipts,” this request requires the DEA to produce airline tickets, hotel bills, reimbursement  
26 checks, invoices for meeting room rentals, and similar materials regarding the process of holding and  
27 attending the meetings which cannot be relevant to any conceivable defense. Only if a participant were  
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1 to deny attending the meeting could these materials potentially be used for impeachment; but, as noted  
2 above, records that are only admissible as impeachment evidence cannot be obtained with a Rule 17(c)  
3 subpoena.

4 Additionally, Requests 1q, 2a, 2b, 2e, and 2i, demand documents and records concerning internal  
5 agency decisionmaking. However, agency personnel's subjective thoughts, beliefs, opinions, and  
6 conclusions, to the extent they were not communicated to FedEx, are not relevant to any conceivable  
7 defense, except – again – as potential impeachment material not obtainable through a Rule 17(c)  
8 subpoena. *Reyes*, 239 F.R.D. at 600 (“[T]he second-hand reflections, findings, and conclusions of  
9 investigating attorneys would not themselves become evidence at trial to prove the truth of the matters  
10 they assert”).

11 Similarly, as discussed above, Requests 1L, 1q, 1r, 2c, 2d, and 2e demand production of entire  
12 investigation files, including every surveillance note, operations plan, subpoena response, investigative  
13 report, search warrant, and any other document or record created as a part of an investigation. It is  
14 difficult to determine how this broad swath of materials, unknown to and not involving FedEx, could be  
15 relevant to FedEx's defense. *See Hang*, 75 F.3d at 1283 (“[A] Rule 17(c) subpoena cannot properly be  
16 issued upon a ‘mere hope’” of turning up favorable evidence).

17 4. Not Available By Other Means

18 *Nixon* also requires that the documents called for by the subpoena not be available by other  
19 means. While the United States is not required to conduct the worldwide search for records called for  
20 by the subpoena, as discussed above, the United States has undertaken significant efforts to collect  
21 documents of the type requested by the subpoena, along with other potentially relevant materials, and  
22 produce them to the defense.

23 In the rare instances where the defense has requested materials that were not being produced in  
24 the course of discovery, the United States has been willing to work with the defense to procure these  
25 materials. For example, Request 2a demands “records relating to the DEA's registration” of 56  
26 identified persons and entities. The United States has provided registrations for a number of the  
27 pharmacies on this list. Ault Decl. ¶ 11. The United States further informed defense counsel if, after  
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1 reviewing the materials produced, the defendants believed there were additional registrations that they  
2 would like but that had not been produced, the United States would help the defense obtain those  
3 registrations from the DEA. Ault Decl. ¶ 12. Rather than making this request, the defendants issued the  
4 subpoena.

5 Because many of these materials are already in the possession of the defendants, and the  
6 defendants have not shown that they could not obtain these materials through other means, such as by  
7 making a reasonable request of the United States, they have not met this requirement for obtaining a  
8 Rule 17(c) subpoena.

9 5. Overbreadth, Burden, and Reasonableness

10 Rule 17(c)(2) provides that “the court may quash or modify the subpoena if compliance would  
11 be unreasonable or oppressive,” as it would be here. As noted above, the United States has twice met  
12 and conferred with defense counsel in an attempt to narrow the breadth of the subpoena, and both times,  
13 the defendants declined to alter any of the subpoena’s requests or definitions by narrowing the requests  
14 in any meaningful fashion or even agreeing to a reasonable methodology by which a search for records  
15 may be conducted. The refusal of the defendants to agree to any reasonable concessions highlights both  
16 the overbreadth of the subpoena and its intent not to obtain specific items of relevant, admissible  
17 evidence as required by Rule 17(c)(1) and *Nixon*, but to harass, burden and intimidate the DEA, as  
18 prohibited by Rule 17(c)(2).

19 In addition, as discussed above, the United States has already made attempts to search for  
20 records like those requested in the subpoena in the places where they are most likely to be found. The  
21 subpoena, therefore, would require that the DEA continue this search in the places where those records  
22 are least likely to be found. The demand that the DEA engage in this exercise in futility is another  
23 indication that the subpoena is not designed to obtain specific admissible evidence relevant to the  
24 defense, but to harass and burden the DEA by causing it to engage in a pointless fishing expedition.

25 Finally, the subpoena is drafted in such a fashion as to render a number of the requests  
26 unintelligible. For example, many of the requests include sub-requests and sub-sub-requests which  
27 confuse the nature of the documents actually requested. For example, Request 1 appears to be limited to  
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1 materials that relate to “any communication or meeting” between representatives of DEA and FedEx “in  
2 which the participants discussed online pharmacies in general or any individual online pharmacy or  
3 pharmacies.” However, Requests 1d, e, and f then request “all records and communications” regarding  
4 “FedEx’s cooperation and assistance” with three investigations. It is not clear whether these requests are  
5 limited to materials relating to any “communication or meeting” between DEA and FedEx  
6 representatives concerning online pharmacies, as stated in Request 1, or if they truly request “all records  
7 and communications” relating to FedEx’s cooperation, whether the records involve a “communication or  
8 meeting” between FedEx and DEA representatives or not.

9 Similarly, Request 1g demands “[a]ll records constituting or relating to communications between  
10 DEA personnel . . . and FedEx employees . . . concerning pharmaceutical shipments into the states of  
11 Kentucky, Tennessee, Virginia or West Virginia.” It is not clear whether Request 1g seeks records  
12 concerning all “pharmaceutical shipments,” as it states, or whether the request is limited to only those  
13 concerning “online pharmacies” as specified in Request 1. Moreover, Request 1g demands documents  
14 “including but not limited to” six separate sub-requests. Subrequest 1giii then asks for “[a]ny DEA  
15 subpoena or request for information for records concerning pharmaceutical shipments into Kentucky,  
16 Tennessee, Virginia, or West Virginia . . .” The format of this request makes it unclear whether the  
17 subpoena is calling for the production of the subpoenas themselves or for “records constituting or  
18 relating to communications” between DEA and FedEx representatives regarding the subpoenas.

19 Request 1L demands “all records relating to any investigation of Creative Pharmacy conducted  
20 by the DEA Dallas Field Division.” It is unclear whether the request truly seeks all records of the  
21 investigation or is limited by the specification in Request 1 that the subpoena is only seeking materials  
22 related to communications or meetings between DEA and FedEx personnel concerning this  
23 investigation. Similarly the request also demands “all records constituting or relating to  
24 communications between the DEA Dallas Field Division and DEA personnel in other regions, including  
25 but not limited to Florida, concerning Creative Pharmacy.” Again, it is unclear if this request seeks all  
26 communications between DEA personnel about Creative Pharmacy or only those that relate to  
27 communications and meetings between DEA and FedEx representatives.



1 Request 1o demands “all records that relate to the DEA New Orleans Field Office’s acquisition  
2 of FedEx shipment and delivery records for American Medical Services . . . including without limitation  
3 an administrative subpoena served upon FedEx on March 19, 2004, and any other subpoena or  
4 document requests issued by the DEA to FedEx, any responses to such subpoenas or requests by FedEx,  
5 and any communications between FedEx and DEA personnel relating to these matters.” This request on  
6 its face appears to encompass documents such as subpoenas and subpoena responses as well as  
7 communications concerning them; however, its inclusion in Request 1, which states that it is limited to  
8 communications and meetings between DEA and FedEx representatives, renders it contradictory.

9 Request 1q demands “all records relating to any effort by any DEA agent to investigate possible  
10 criminal or civil liability by common carriers for the shipment of online pharmaceutical packages, and  
11 all records relating to any conclusion whether such liability could be established.” Again, this record  
12 does not appear to be limited to materials that constitute or relate to communications or meetings  
13 between FedEx and DEA representatives, but appears to seek every document in any DEA file regarding  
14 any investigation into any common carrier at any time for the delivery of online pharmaceutical  
15 packages.

16 For purposes of this motion, the United States has interpreted the requests according to what  
17 appears to be their natural meaning; but the contradiction between the broad Request 1 and its various  
18 subparts renders the subpoena difficult to interpret and is yet another reason why compliance would be  
19 unduly burdensome and unreasonable.

20 **F. The United States Will Make Reasonable Efforts to Procure And Produce Documents**  
21 **Requested by the Defendants.**

22 The United States has already provided the defendants with many of the documents the subpoena  
23 demands and will take the reasonable steps to obtain additional materials, which will be reviewed and  
24 produced as appropriate, keeping in mind the United States’ obligations under *Brady* and Rule 16. As  
25 described above, these reasonable measures will include specifically requesting that the DEA employees  
26 named in the subpoena conduct additional searches of their records for substantive Internet pharmacy-  
27 related communications and correspondence with FedEx employees as well as records of substantive  
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1 meetings at which FedEx employees were present at which Internet pharmacies were discussed. DEA  
2 will also issue a general request to all its employees requesting that any employee who has had  
3 substantive communications with FedEx employees regarding Internet pharmacies conduct a similar  
4 search for records. The United States will also produce the DEA registrations for the pharmacies  
5 identified in Request 1s that have not already been provided to the defendants.

6 It bears repeating that at no point has the United States refused to produce these materials. To  
7 the contrary, the United States has consistently requested that the defense meet and confer regarding any  
8 discovery issues prior to raising them with the Court.

#### 9 **IV. CONCLUSION**

10 For the reasons discussed above, the Court should grant the United States' motion to quash the  
11 Rule 17(c) subpoena issued at the request of the defendants. The subpoena seeks statements of potential  
12 witnesses in violation of Rule 17(h), documents protected by a variety of privileges, and fails to meet  
13 any of the requirements imposed by the Supreme Court's *Nixon* decision.

14 Nevertheless, the United States has offered to work with the defense counsel to make reasonable  
15 efforts to obtain specific items that have not already been produced and are reasonably subject to  
16 production in this criminal case. The parties have been able to resolve all discovery disputes to date, and  
17 if disputes arise, they can be addressed by the Court applying the rules and principles of criminal  
18 discovery.

19  
20 DATED: January 30, 2015

Respectfully Submitted:

21 MELINDA HAAG  
22 United States Attorney

23 /s

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